



**JOB OPENING CODE: 012518**

**KSJJ**

**TITLE: Entry Level Account Executive DATE: 01/25/18**



**DEPARTMENT: Sales & Marketing**

**REPORTS TO: Local Sales Manager**

**KXIX**

**LOCATION: 345 SW Cyber Dr. #101-103 Bend OR 97702**

**POSTING PERIOD: 01/25/18 – until further notice**



**BASIC JOB DUTIES AND RESPONSIBILITIES:**

**KMGX**

Responsibilities include maintaining and growing business with existing clients as well as developing new business relationships and revenues. A successful candidate must be able to demonstrate an ability to overcome objections and solve problems through strategic and creative thinking. Lead and revenue generation through cold calling and networking is a major part of this position.



Candidate must have a powerful and self directed drive for success, their client's best interests, and a job well done. He/she must also possess the abilities to quickly build trust and rapport through client focused selling.

Successful Account Executives in radio broadcasting must have certain skill sets including: Excellent social/communication skills, solid grammar and writing composition abilities, exceptional multi tasking and organizational skills, competent computer skills, and a positive attitude. Reliable transportation with valid Oregon Driver's License or ability to obtain Oregon Driver's License within 30 days of hire is mandatory. If you are, or have the potential to be, this dynamic individual we would like to hear from you.

**KRFX**

The Bend Radio Group offers competitive commissions, paid vacation, sick time, partial company paid medical benefits. All inquiries will be kept confidential. Qualified candidates with a strong desire to control their income are encouraged to forward resume and cover letter to:

**Bend Radio Group**  
345 SW Cyber Dr  
Ste #101-103  
Bend, Or 97702  
PH: 541-388-3300  
Fax: 541-388-3303

Human Resources at [humanresources@bendradiogroup.com](mailto:humanresources@bendradiogroup.com) or mail to 345 SW Cyber Dr. #101-103 Bend OR 97702. **NO PHONE CALLS PLEASE.** The Bend Radio Group is an Equal Opportunity Employer. **(EEOC)**

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Websites:

KSJJ1029.COM  
POWER94.FM  
mixradiobend.COM  
929online.com